**HOFFMANN MINERAL GmbH** 

# Agency Reporting -Manual Business Year 2018

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#### Reporting instructions in one-page format

Here you are a very brief description of the few steps that are needed to complete the Sales Report, for more details please go to the next page.

1	Open Hoffmann Mineral's homepage (English version), open <u>Login</u> , click on <u>Agency</u> <u>Portal</u> , log in with your email address and password and select Agency Reporting.
2	Now you have two areas where you can work, Sales Report and Customers.
3	First, go to <b>Customers</b> , there you can <b>add</b> , <b>edit</b> , <b>copy</b> and <b>activate</b> or <b>deactivate</b> customers.
4	Then go to <b>Sales Report</b> , there you can <b>add</b> , <b>edit</b> and <b>copy</b> sales info for the active customers as well as remove wrong sales inputs. Remember, <b>"Save to Server"</b> is crucial.
5	Yellow marked rows are edited inputs. Green marked rows are new inputs. By clicking on "Save to Server" everything will turn to the original color and will be saved in our server.
6	Double-check whether the Sales Report is complete. If so, press Finish. All buttons will be removed and emails sent <u>to you</u> and to us confirming that the task has been completed.
7	Log out

#### Important!

All changes made to the records are saved <u>only locally</u> in the cache of your browser. Make sure that your browser does not delete the cache's content automatically upon closing. **If you are not** sure, press Save to Server every time before you close your browser.

• Multiple User Access

If several users can access the same data, they must not work with the database at the same time. In order to make sure that this does not happen, only a single user has write permission at any one time.

Please inform <u>mailto:felix.vicente@hoffmann-mineral.com</u> if more than one person is going to work with the Agency Reporting. If so, the first user should complete his part and then inform us. Subsequently, we are going to transfer the permission to write in the database to the next person.

More details needed?



#### Important!

All changes made to the records are saved in the cache of your browser<sup>1</sup>. Make sure that your browser does not delete the cache's content automatically upon closing. **If you are not sure, press Save to Server** (see below) **every time <u>before</u> you close your browser.** 

Also, do not forget to press Save to Server before you manually delete your browser's cache (Ctrl-Shift-Del)!

#### 1. Agency Reporting

#### 1.1 Access

Is a tool which shall lead to a better understanding of Neuburg Siliceous Earth's (NSE's) global use. Only if we all understand an end-user's motivation why he uses NSE in a formula for a certain application can we *actively* increase our sales volume.

This tool is located inside the Agency Portal which is a password-protected environment within the English section of our website and accessible through the link <u>Login</u> which can be found in the topmost section of our homepage:



If you click on it, the next screen provides access to two portals, Agency Portal and Customer Portal:

LOGIN
To gain access to one of the portals, please click on its name.
<ul> <li>Customer Portal</li> <li>If you are not registered yet, please get in touch with the Area Sales Manager in charge (open Contact on our front page).</li> </ul>

#### Behind the <u>Agency Portal</u> is this log-in screen:

Enter login or email		
Password:		
Enter password		

Enter Username, Password, and then click on Login; the page's content becomes visible. If you don't remember your Password, please use the function Forgot your password?

<sup>&</sup>lt;sup>1</sup> Function tested with Internet Explorer 9,10 and 11, Microsoft Edge, Chrome, Opera and Firefox. For iOS use Cmd + Alt + E.



Next, click on your agency's name (here: <u>Test Agency</u>), then select <u>Agency Reporting</u>:

Sal 37	PHOTO GALLERY	
CONT - PAR	TEST AGENCY	
AGENCY REPORTING	PLANNING	
	<b>A</b>	

The database opens in a new browser's window or browser's tab and shows its default page Sales Report.

#### 1.2. Explanation of the Agency Reporting's buttons

# AGENCY REPORTING

Save to Server Discard & Reload Finish ASM Modus aktivieren Logout								
Sales Report	Customers							
Add Sales Info	Edit Sales Info Copy Sales Info Remove wrong Sales Info							
Customer Compa	any Name 🛛 👫	Customer Locati	on 🏦	cc 🕸	HM Product 1	Quant. p. y. 🕸		
Daintree Environm	nental Coatings, Ltd.	Cairns		AU	Glo WW	0		
Dire Streets		Manchester		GB	AM fit	10,000		
Hall & Coates Inc.	Wembley		GB	Z 91	0			
Hall & Coates Inc.		Wembley		GB	P 87 pur	0		

Two tips to make your life easier:

1. If you click on a record (somewhere into its row), its background color turns to gray (or another shading of a color if high-lighted; see next chapter and Examples). This feature comes in handy when you scroll towards the right-hand side and the left-most column disappears from view. Click again on this record to remove the shading (toggle).

C

2. You may sort the records as you like. First click on one of the gray double arrows in the header of the column you would like to sort first, either descending or ascending. Then hold down Shift and sort another column (and another) until you like the result.

The *Sales Report* accepts data on products sold by an agency during the year under report (here: 2018). By default, you are on the first one of two pages (*Sales Report* and *Customers*). You will see four buttons on the top of the web as long as you are inside *Agency Reporting*: Save to Server, Discard & Reload, Finish and Logout.

- Save to Server As long as you have <u>NOT</u> clicked on this button, all entries and changes are made and saved <u>on your LOCAL hard disk only</u>! Clicking on this button is like backing up your work by uploading the data from your local drive to the drive on our server.
- Discard & Reload If you realize that all or most of the changes you made since you last pressed Save to Server were utter nonsense or just a test, click on this button. The latest content of the database on our server will be downloaded onto your hard disk as if nothing happened ☺.
- Finish A click on this button is going to trigger three actions in this order: data upload, closure of the database, and the sending of an email to all interested parties informing them of the *Business Report's* completion. After that, the content of the *Business Report* can no longer be altered; all buttons are gone.

• Logout – Logs you out of the Agency Portal.

#### 2. Work areas

Your work areas are:

- Customers: here you can add new customers or manage existing customers.
- Sales Report: here you introduce the sales selecting customers that you previously created.

#### 2.1. Customers

This section contains key data of customers and which have to be entered here <u>before</u> other data can be linked to a customer in the Business Report section.

When you are in the Customers Area, you will see three buttons: Add new Customer, Edit existing Customers and Copy existing Customer. As long as no record has been selected by clicking on it, the only active button is Add new Customer.

## AGENCY REPORTING

Save to Server Discard & Reload Finish ASM Modus aktivieren Logout								
Sales Report Customers								
Add new Customer Edit existing Customer	Copy existing Customer							
Company Name	Location (city or town)	Street address	Postal code					
Company Name IF Rubber Eagles Manufacturing (Test)	Location (city or town)	Street address 11 Höheweg 41	Postal code 4 3800					
Company Name IF Rubber Eagles Manufacturing (Test) Rubber Eagles Manufacturing	Location (city or town) It Interlaken Interlaken	Street address 11 Höheweg 41 Hanglage 3	Postal code 3800 12345					

What is the function of these four buttons?

Add new Customer – This button starts the addition of a new customer. A window with the title "Add New Customer Record" opens, showing six empty fields which you have to fill the required Information. Use Save to close this window; the new customer is highlighted in green color. Abort, exits without keeping the record.

Edit existing Customer – When you select an existing customer the button "Edit existing Customer" gets active. When you click on this button, a window "Edits Customer Record" displays the content of the selected custemer. Alter some data and use Save or Abort. If you saved the altered record, it will be highlighted in yellow color.

In the work area Customers you cannot **Remove** records. You can only select or deselect the option "Lost Customer" by editing an existing customer and marking it as "Lost Customer" at the bottom of the editing window. In the customers list, you will recognize that a customer is marked as lost when you see the word "true" in the corresponding cell.

**Copy existing Customer** – When you select an existing customer the button "Copy existing Customer" gets active. When you click on it a window with the customer's information opens up. Edit some data and Save or Abort; the originally marked record will not be altered, a new record will be highlighted green. Note that a record containing identical data cannot be saved!.

This is indicated by

Please modify the new record to save it or abort.

Clicking on Save to Server uploads the modifications to the server. Colors get back to the originals.

Duplicate customers are not allowed!

#### 2.2. Sales Report

When you are in the Sales Report Area, you will see four buttons: Add Sales Info, Edit Sales Info, Copy Sales Info, and Remove wrong Sales Info. As long as no record has been selected by clicking on it, the only active button is Add Sales Info.

AGENCY REPORTING								
Save to Server	Discard & Reload	Finish ASM Mod	lus aktivie	eren Logout				
Sales Report	Customers	Customers						
Add Sales Info	Edit Sales Info Copy Sales Info Remove wrong Sales Info							
Customer Compa	ny Name 🛛 👫	Customer Location 🔱	cc ↓↑	HM Product 🌡	Quant. p. y. 👫			
Daintree Environm	ental Coatings, Ltd.	Cairns	AU	Glo WW	0			

What is the function of these four buttons?

Add Sales Info – This button starts the addition of a new line to the end of the data table inside the Sales Report. A window with the title "Add New Sales Info" opens, showing the year that shall correspond with the data provided, three drop boxes (Customer, Good, HM Product) and four fields (Quantity [kg], Comment, Remarks, Agency Use) accepting figures and free text, respectively. Use Save to close this window; the new record is highlighted in green color. Abort, exits without keeping the record.

Edit Sales Info – When you select a sales record and then click on this button, a window "Edit Sales Info Record" displays the content of the selected record. Alter some data and use Save or Abort. If you saved the altered record, it will be highlighted in yellow color.

**Copy Sales Info** – When you select a sales record and then click on this button a window "Copy Sales Info Record" opens up. Edit some data and Save or Abort; the originally marked record will not be altered, a new record will be highlighted green. Note that a record containing <u>identical critical</u> data (see footnote) cannot be saved! Please modify the new record to save it or abort.

Duplicate business reports are not allowed!

Please modify the new record to save it or abort.

**Remove Wrong Sales Info** – The selected record is highlighted in signal-red color immediately, indicating that it will be removed on Save to Server. If you change your mind before the upload takes place, select the same record again, click on Remove Wrong Sales Info, and the record will no longer be highlighted.

Attention! If Remove Wrong Sales Info is used on a record highlighted green (i.e., existing only on your local hard disk), the removal takes place without warning.

Clicking on Save to Server uploads the modifications to the server. Colors get back to the originals.

#### **3. VISUAL EXAMPLES**

#### 3.1. How to add a Customer:

Please go to Customers...

This is indicated by

# AGENCY REPORTING

Save to Server	Discard & Reload	Finish	ASM Modus aktivieren	Logout		
Sales Report	Customers					
Add new Custom	er Edit existing Cus	tomer	Copy existing Customer			
Company Name		.↓₹ L	Location (city or town)	Street address	11	Postal code
Rubber Eagles Ma	nufacturing (Test)	1	Interlaken	Höheweg 41		3800
Rubber Eagles Ma	nufacturing	1	nterlaken	Hanglage 3		12345

Now...



ADD NEW CUSTOMER RECORD	
Name	
Location (city or town)	
Street	
Postcode	
Region/State	
Country	

My first customer	
Location (city or town)	
The city of fillers	
Street	
Cust. Street	
Postcode	
123456	
Region/State	
Bavaria	
	_
Country	

Save it and you will see green...

Sales Report	Customers												
Add new Custome	er Edit exist	ing Customer	Copy existing Customer								Search:		
Company Name		17	Location (city or town)	11	Street address	11	Postal code	11	Region/State	11	cc 11	Outdated	11
My first customer			The city of fillers		Cust. Street		123456		Bavaria		DE	false	

And the Save to Server...

AGENCY REPORTING	
Save to Server Discard & Reload Finish ASM Modus aktivieren Logout	
Sales Report Customers	
Add new Customer Edit existing Customer Copy existing Customer	
Save to Server Discard & Reload Finish ASM Modus aktivieren Logout	
Sales Report Customers	
	Coorabi

Add new Customer	Edit existing Customer	Copy existing Customer						:	Search	n: 🗌	
Company Name	11	Location (city or town)	11	Street address	Postal code	11	Region/State	1	сс	11	Outdated 4
My first customer		The city of fillers		Cust. Street	123456		Bavaria		DE		false

Congratulations, you have created your first customer, now you can add some sales.

#### 3.2. How to Add Sales Info to an existing Customer:

Please go to Sales Report and the click Add Sales as in the following picture...

# AGENCY REPORTING

Save to Server	Discard & Reload	l Finish	ASM Modus aktivie
Sales Report	Customers		
Add Sales Info	Edit Sales Info	Copy Sales Ir	nfo Remove wrong
Customer Comp	any Name 🛛 🕸	Customer Lo	ocation 11 CC 11

Please fill the fields as in...

ADD NEW SALES INFO RECORD	
Year	c
2016	
Customer	u.
(please choose)	
Good	
(please choose)	
HM Product	
(please choose)	
Quantity [kg]	
0	
Comment	

 Year

 2016

 Customer

 My first customer, The city of fillers, Cust. Street, 123456, Bavaria, DE

 Good

 Coating, adhesive & sealant / Automotive / Adhesive, dispersion

 HM Product

 P 87

 Quantity [kg]

 150000

 Comment

100000	Add New Sales Info Rec
Comment	Add New Sales Into Nec
Remarks	
Also testing the P 87 in new formulations	
Agency Use	
Agency Use	

Well done! If you have save the Info now you will see green...

### AGENCY REPORTING

Save to Server	Save to Server         Discard & Reload         Finish         ASM Modus aktivieren         Logout										
Sales Report	Sales Report Customers										
Add Sales Info	Add Sales Info         Edit Sales Info         Copy Sales Info         Remove wrong Sales Info										
Customer Compa	any Name 👫	Customer Location $ \downarrow \hat{I} $	cc 🕼	HM Product 1	Quant. p. y. 👫	Quant. 🎼	Year ↓	Goods			
My first customer The city of fillers DE P 87 0 150,000 2016 Coating, ad											

Now Save to Server and the Sales Info will be uploaded...

# AGENCY REPORTING

(	Save to Server	Discard & Reload	Finish	ASM Mod	lus aktivie	ren Logout					
	Sales Report	Customers									
	Add Salus Info	Edit Sales Info	Edit Sales Info Copy Sales Info Remove wrong Sales Info								
	Customer Compa	ny Name 🛛 🎼	Customer Lo	ocation 🕸	cc ↓↑	HM Product	Quant.				
4	My first customer		The city of fill	lers	DE	<b>P</b> 87					

3.3. How the highlight colors work:

You already know how the green color appears, but there is more, pay attention please...

The same color code applies for the Sales Report and the Customer's work area.

In the Sales Report you see something like:

### AGENCY REPORTING

Save to Server         Discard & Reload         Finish         ASM Modus aktivieren         Logout										
Sales Report Customers										
Add Sales Info	Edit Sales Info	es Info Copy Sales Info Remove wrong Sales Info Search:								
Customer Compa	Customer Location	on ∥î	cc 11	HM Product 🚛	Quant. p. y. 👫	Quant. 🎝	Year 🎼	Goods		
Hall & Coates Inc.		Wembley		GB	Z 91	42,600	0	2016	Cleaner & polish / Unknown	
Hall & Coates Inc.		Wembley		GB	P 87 pur	84,825	0	2016	Cleaner & polish / Industry / Glass	
My first customer		The city of fillers			P 87	0	150,000	2016	Coating, adhesive & sealant / Automoti	
Daintree Environm	ental Coatings, Ltd.	Cairns		AU	N 82	10,725	0	2016	Paint & varnish / Industry / Wood filler	

Click on a record and the on Edit Sales Info as in...

### AGENCY REPORTING

Save to Server         Discard & Reload         Finish         ASM Modus aktivieren         Logout										
Sales Report Customers 2										
Add Sales Info         Edit Sales Info         Copy Sales Info         Remove wrong Sales Info         Search:										
Customer Company Name	Customer Location	11 cc 11	HM Product ↓	Quant. p. y. \downarrow	Quant. 🎼	Year ↓	Goods			
Hall & Coates Inc.										
Hall & Coates Inc.	Wembley	GB	P 87 pur	84,825	0	2016	Cleaner & polish / Industry / Glass			
My first customer	The city of fillers	DE	P 87	0	150,000	2016	Coating, adhesive & sealant / Automot			
Daintree Environmental Coatings, Ltd.	Cairns	AU	N 82	10,725	0	2016	Paint & varnish / Industry / Wood filler			

After modifying the record you will see now yellow...

#### AGENCY REPORTING

Save to Server         Discard & Reload         Finish         ASM Modus aktivieren         Logout										
Sales Report Customers										
Add Sales Info Edit Sales Info	Io         Edit Sales Info         Copy Sales Info         Remove wrong Sales Info         Search:									
Customer Company Name	Customer Location	cc ↓1	HM Product 🌲	Quant. p. y. 🎼	Quant. 🎝	Year ↓	Goods			
Hall & Coates Inc.	Wembley	GB	Z 89 pur	0	25,000	2016	Cleaner & polish / Unknown			
Hall & Coates Inc.	Wembley	GB	P 07 par	84,825		2016	Cleaner & polish / Industry / Glass			
My first customer	DE	P 87	0	150,000	2016	Coating, adhesive & sealant / Automotive /				
Daintree Environmental Coatings, Ltd. Cairns AU N 82 10,725 0 2016							Paint & varnish / Industry / Wood filler			

Now select a different record and click on Remove wrong Sales Info as in the picture...

### AGENCY REPORTING

Save to Server D	iscard & Reload	Finish ASM Mo	dus aktivie	eren Logout	_			
Sales Report Cu	stomers		_	2	2			
Add Sales Info Ed	lit Sales Info	Copy Sales Info Ren	nove wron	g Sales Info	)			Search:
Customer Company N	Name 🎝	Customer Location	CC 👫	Him Product 1	Quant. p. y. 🎼	Quan . 🎼	Year ↓₹	Goods
Hall & Coates Inc.		Wembley	GB	Z 89 pur	0	2: ,0-0	2016	Cleaner & polish / Unknown
t⊶aii & Coates Inc.						0	2016	Cleaner & polish / Inoustry / Glass
My first customer		The city of fillers	DE	P 8/	U	150,000	2016	Coating, adhesive & sealant / Automoti
Daintree Environmenta	I Coatings, Ltd.	Cairns	AU	N 82	10,725	0	2016	Paint & varnish / Industry / Wood filler

Now you see a new color, red.

### AGENCY REPORTING

Save to Server	Discard & Reload	l Finish	ASM Mod	lus aktivie	eren Logout							
Sales Report Customers												
Add Sales Info	Edit Sales Info	Edit Sales Info Copy Sales Info Remove wrong Sales Info Search:										
Customer Compa	any Name 👫	Customer Lo	cation ↓↑	cc ↓↑	HM Product 1	Quant. p. y. 🅼	Quant. 🎼	Year ↓₹	Goods			
Hall & Coates Inc.		Wembley		GB	Z 89 pur	0	25,000	2016	Cleaner & polish / Unknown			
Hall & Coates Inc.		Wembley		GB	P 87 pur	84,825	0	2016	Cleaner & polish / Industry / Glass			
My first customer		The city of fille	ers	DE	P 87	0	150,000	2016	Coating, adhesive & sealant / Automotive			
Daintree Environm	nental Coatings, Ltd.	Cairns		AU	N oz	10,725	0	2016	Paint & varnish / Industry / Wood filler			
Ayrton Senna		Sao Paulo		RE	MAM-	0	6,888	2016	Ceramic / Industry / Thermal insulator			
Daintree Environm	nental Coatings, Ltd.	Cairns		AU	MAM-R	2,020	0	2016	Ceramic / Industry / Other (Comment)			

Finally we add a new customer, something you already know...

### AGENCY REPORTING

Save to Server Discard & Reload	I Finish ASM N	Modus aktivie	eren Logout						
Sales Report Customers									
Add Sales Info         Edit Sales Info         Copy Sales Info         Remove wrong Sales Info         Search:									
Customer Company Name 11	Customer Location	It cc It	HM Product ↓	Quant. p. y. 🎵	Quant. 🎼	Year ↓₹	Goods		
Hall & Coates Inc.	Wembley	GB	Z 89 pur	0	25,000	2016	Cleaner & polish / Unknown		
Hall & Coates Inc.	Wembley	GB	P 87 pur	84,825	0	2016	Cleaner & polish / Industry / Glass		
My first customer	The city of fillers	DE	P 87	0	150,000	2016	Coating, adhesive & sealant / Automo		
Daintree Environmental Coatings, Ltd.	Cairns	AU	N 82	10,725	0	2016	Paint & varnish / Industry / Wood filler		

erver Dis	ADD NEW SALES INFO RECORD	^
port Cust	Year	
Info Edit	2016	ch:
Company Na	Customer	
tes Inc.	My first customer, The city of fillers, Cust. Street, 123456, Bavaria, DE	
tes Inc.	Good	55
tomer	Cleaner & polish / Household / Metal	utor tive / Adr
nvironmental (	HM Product	d fi Add New S
na	N 87	ula
nvironmental (		omi nt)

And now you see all the three colors how records can be highlighted:

#### AGENCY REPORTING

Save to Server         Discard & Reload         Finish         ASM Modus aktivieren         Logout										
Sales Report Customers										
Add Sales Info         Edit Sales Info         Copy Sales Info         Remove wrong Sales Info         Search:										
Customer Company Name	Customer Company Name 11 Customer Location 11 CC 11 HM Product 17 Quant. p. y. 11 Quant. 11 Year 17 Goods									
Hall & Coates Inc.	Wembley	GB	Z 89 pur	0	25,000	2016	Cleaner & polish / Unknown			
Hall & Coates Inc.	Wembley	GB	P 87 pur	84,825	0	2016	Cleaner & polish / Industry / Glass			
My first customer	The city of fillers	DE	P 87	0	150,000	2016	Coating, adhesive & sealant / Automotive			
My first customer	The city of fillers	DE	N 87	0	15,000	2016	Cleaner & polish / Household / Metal			
Daintree Environmental Coatings, Ltd	. Cairns	AU	N 82	10,725	0	2016	Paint & varnish / Industry / Wood filler			

By clicking on Save to Server...

# AGENCY REPORTING

Save to Server	Discard & Reload	Finish	us aktivie	eren Logout						
Sales Report	Customers	ustomers								
Add Sales Info	Edit Sales Info	dit Sales Info Copy Sales Info Remove wrong Sales Info								
Customer Comp	any Name 🛛 👫	Customer Lo	cation 🎵	cc 11	HM Product 1	Quant.				
Hall & Coates Inc		Wembley		GB	Z 89 pur					
Hall & Coates Inc		Wembley		GB	P 87 pur					
My first customer	The city of fille	rs	DE	P 87						
My first customer		The city of fille	rs	DE	N 87					

... everything goes back to not highlighted colors...

#### AGENCY REPORTING

Save to Server	Discard & Reload	Finish ASM Mod	lus aktivie	eren Logout						
Sales Report Customers										
Add Sales Info	Add Sales Info Edit Sales Info Copy Sales Info Remove wrong Sales Info Search:									
Customer Compar	ny Name 🛛 🎝 🏦	Customer Location 🌵	cc ↓↑	HM Product 💵	Quant. p. y. 🎼	Quant. 🎼	Year 🎼	Goods		
Hall & Coates Inc.		Wembley	GB	Z 89 pur	0	25,000	2016	Cleaner & polish / Unknown		
My first customer		The city of fillers	DE	P 87	0	150,000	2016	Coating, adhesive & sealant / Automotive /		
My first customer The city of fillers DE N 87 0 15,000 2016 Cleaner & polish / Household / Met							Cleaner & polish / Household / Metal			
Daintree Environme	ental Coatings, Ltd.	Cairns	AU	N 82	10,725	0	2016	Paint & varnish / Industry / Wood filler		

#### 3.4. Search Function:

#### NCY REPORTING

erver	Discard & Reload	Finish ASM Mod	us aktivie	eren Logout				
Info	Edit Sales Info	Copy Sales Info Rem	ove wron	g Sales Info				Search:
Comp	any Name 🛛 👫	Customer Location 🔱	cc 11	HM Product ↓	Quant. p. y. 👫	Quant. 🎼	Year 🎼	Goods
es Inc.		Wembley	GB	Z 89 pur	0	25,000	2016	Cleaner & polish / Unknown
tomer		The city of fillers	DE	P 87	0	150,000	2016	Coating, adhesive & sealant / Automotive / Adhesive, disp
tomer		The city of fillers	DE	N 87	0	15,000	2016	Cleaner & polish / Household / Metal

#### AGENCY REPORTING

Save to Server         Discard & Reload         Finish         ASM Modus aktivieren         Logout										
Sales Report Customers										
Add Sales Info         Edit Sales Info         Copy Sales Info         Remove wrong Sales Info         Search:         gb          Search:         Search:         gb          Search:         Search:         Search:         Search:         Search:         Search:         Search:										
Customer Company Name 🔱	Customer Location 🄱	c I	HM Product 💵	Quant. p. y. 👫	Quant. 🎼	Year ↓₹	Goods 🎝	Comment		
Hall & Coates Inc.	Wembley	GB	Z 89 pur	0	25,000	2016	Cleaner & polish / Unknown			
Dire Streets	Manchester	GB	МАМ	2,020	0	2016	Ceramic / Industry / Other (Comment)	Stoves		
Dire Streets	Manchester	GB	AM fit	10,000	0	2016	Elastomer / Automotive / Hose			
Hall & Coates Inc.	Wembley	GB	Z 91	0	42,600	2015	Cleaner & polish / Unknown			
Hall & Coates Inc.	Wembley	GB	P 87 pur	0	84,825	2015	Cleaner & polish / Industry / Glass			
Dire Streets	Manchester	GB	МАМ	0	2,020	2015	Ceramic / Industry / Other (Comment)	Stoves		
Dire Streets	Manchester	GB	AM fit	0	10,000	2015	Elastomer / Automotive / Hose			

#### AGENCY REPORTING

Save to Server	Discard & Reload	Finish	ASM Mod	us aktivie	eren	Logout					
Sales Report	Customers										
Add Sales Info	Edit Sales Info	Copy Sales Info	o Rem	ove wron	g Sales	s Info				Search: ma	
Customer Compa	any Name 🛛 👫	Customer Loc	ation 🎵	cc 🏦	НМ Р	roduct 🎼	Quant. p. y. 🔱	Quant. 👫	Year 🎼	Goods 👫	Comme
Ayrton Senna		Sao Paulo		RE	M	IAM-R	0	6,888	2016	Ceramic / Industry / Thermal insulator	
Daintree Environn	nental Coatings, Ltd.	Cairns		AU	M	IAM-R	2,020	0	2016	Ceramic / Industry / Other (Comment)	Stoves
Daintree Environn	nental Coatings, Ltd.	Cairns		AU		МАМ	0	3,000	2016	Ceramic / Electro / Unknown	
Dire Streets		Manchester		GB		мам	2,020	0	2016	Ceramic / Industry / Other (Comment)	Stoves
Rubber Eagles Ma	anufacturing	Interlaken		СН		мам	987,336	0	2016	Ceramic / Electro / Other (Comment)	Rocket r
Daintree Environn	nental Coatings, Ltd.	Cairns		AU	Μ	IAM-R	0	2,020	2015	Ceramic / Industry / Other (Comment)	Stoves
Dire Streets		Manchester		GB		мам	0	2,020	2015	Ceramic / Industry / Other (Comment)	Stoves
Rubber Eagles Manufacturing Interlaken		СН		мам	0	987,336	2015	Ceramic / Electro / Other (Comment)	Rocket r		
Daintree Environm Daintree Environm Dire Streets Rubber Eagles Ma Daintree Environm Dire Streets Rubber Eagles Ma	nental Coatings, Ltd. nental Coatings, Ltd. anufacturing nental Coatings, Ltd.	Cairns Cairns Manchester Interlaken Cairns Manchester Interlaken		AU AU GB CH AU GB CH		IAM-R MAM MAM MAM IAM-R MAM	2,020 0 2,020 987,336 0 0 0	0 3,000 0 2,020 2,020 987,336	2016 2016 2016 2016 2015 2015 2015	Ceramic / Industry / Other (Comment) Ceramic / Electro / Unknown Ceramic / Industry / Other (Comment) Ceramic / Electro / Other (Comment) Ceramic / Industry / Other (Comment) Ceramic / Electro / Other (Comment)	St St St St St R

#### 3.5. Finish and Logout

# AGENCY REPORTING

Save to Server	Discard & Reloa	Finish A	SM Mod	us aktivie	eren Logout		
Sales Report	Customers	$\bigcirc$					
Add Sales Info	Edit Sales Info	Copy Sales Info	Rem	ove wron	g Sales Info		
Customer Compa	any Name 🛛 🕸	Customer Locati	on 🎵	cc 🎼	HM Product 1	Quant. p. y. 👫	Qu
Hall & Coates Inc.		Wembley		GB	Z 89 pur	0	
My first customer		The city of fillers		DE	P 87	0	



# AGENCY REPORTING

Save to Server	Discard & Reload	d Finish	ASM Mod	lus aktivie	ere Logou	t )				
Sales Report	Customers									
Add Sales Info	Edit Sales Info	Copy Sales I	Copy Sales Info Remove wrong Sales Info							
Customer Comp	any Name 🛛 🕸	Customer L	ocation 🄱	cc 🎵	HM Product	🗜 Quant. p. y.				
Hall & Coates Inc.		Wembley		GB	Z 89 pur					
My first customer		The city of fill	ers	DE	P 87					

Thank you very much for your help and cooperation! If you have any troubles or need some help, please contact me under: <u>mailto:felix.vicente@hoffmann-mineral.com</u>